



|    |                         | BRONZE                                                                                                                                                              | SILVER                                                                                          | GOLD                                                                                                        | PLATINUM                                                                                                    |
|----|-------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|
| 1  | DURATION<br>(MIN. DAYS) | Duration Qualification<br>Duration Main Draw                                                                                                                        |                                                                                                 |                                                                                                             |                                                                                                             |
|    |                         | 2* Days<br>3 Days                                                                                                                                                   | 2* Days<br>3 Days                                                                               | 2 Days<br>3 Days                                                                                            | 2 Days<br>5 Days                                                                                            |
| 2  | FIP FEE                 | €                                                                                                                                                                   |                                                                                                 |                                                                                                             |                                                                                                             |
|    |                         | 1.500€                                                                                                                                                              | 3.000€                                                                                          | 6.000€                                                                                                      | 12.000€                                                                                                     |
| 3  | FACILITIES              | Central Court<br>Minimum number of courts<br>Practice courts<br>Outside game<br>Players lounge<br>Gym or warm up area<br>Locker room<br>Restaurant<br>Wifi conexión |                                                                                                 |                                                                                                             |                                                                                                             |
|    |                         | 3<br>(0-1)<br>Recommended<br>Recommended<br>Warm up area<br>Mandatory<br>Recommended<br>Mandatory                                                                   | 3<br>(0-1)<br>Recommended<br>Recommended<br>Warm up area<br>Mandatory<br>Mandatory<br>Mandatory | Mandatory<br>3<br>Mandatory (1-2)<br>Recommended<br>Mandatory<br>Gym<br>Mandatory<br>Mandatory<br>Mandatory | Mandatory<br>3<br>Mandatory (1-3)<br>Recommended<br>Mandatory<br>Gym<br>Mandatory<br>Mandatory<br>Mandatory |
| 4  | PRIZE MONEY             | MIN - MAX                                                                                                                                                           |                                                                                                 |                                                                                                             |                                                                                                             |
|    |                         | 8.5K-12K                                                                                                                                                            | 18K - 30K                                                                                       | 50K - 80K                                                                                                   | 120K - 150K                                                                                                 |
| 5  | HOTEL                   | Official Hotel<br>For Qualification Players<br>Laundry                                                                                                              |                                                                                                 |                                                                                                             |                                                                                                             |
|    |                         | Special Rates<br>Special Rates                                                                                                                                      | Special Rates<br>Special Rates                                                                  | Special Rates<br>Special Rates<br>Special Rates                                                             | 2 Nights minimum<br>Recommended<br>Recommended                                                              |
| 6  | MEALS                   | Dinner<br>Lunch<br>Breakfast                                                                                                                                        |                                                                                                 |                                                                                                             |                                                                                                             |
|    |                         | Hotel services                                                                                                                                                      | Special Rates<br>Mandatory<br>Hotel services                                                    | Mandatory<br>Mandatory<br>Hotel services                                                                    | Mandatory<br>Mandatory<br>Hotel services                                                                    |
| 7  | TRANSFER                | Pick Up / Drop off services<br>Hotel - venue - hotel                                                                                                                |                                                                                                 |                                                                                                             |                                                                                                             |
|    |                         | Recommended                                                                                                                                                         | Recommended                                                                                     | Recommended<br>Mandatory                                                                                    | Mandatory<br>Mandatory                                                                                      |
| 8  | OFFICIAL BALL           | Ball change (MD)<br>Practice balls                                                                                                                                  |                                                                                                 |                                                                                                             |                                                                                                             |
|    |                         | 9-11 From Semifinals and Finals<br>Used balls                                                                                                                       | 9-11 From Semifinals and Finals<br>sed balls                                                    | 9-11 (From 1/4)-3 Set 1R-2R<br>Used balls                                                                   | 9-11 All matches<br>Used balls                                                                              |
| 9  | OFFICIALS               | Tournament Director<br>Main Referee<br>Chair Umpire (MD)                                                                                                            |                                                                                                 |                                                                                                             |                                                                                                             |
|    |                         | Mandatory<br>Mandatory<br>Mandatory (Finals)                                                                                                                        | Mandatory<br>Mandatory<br>Mandatory (Finals)                                                    | Mandatory<br>Mandatory<br>Mandatory (SF and Finals)                                                         | Mandatory<br>Mandatory<br>Mandatory (All matches)                                                           |
| 10 | MEDICAL TEAM            | Doctor<br>Physiotherapist<br>Masseur                                                                                                                                |                                                                                                 |                                                                                                             |                                                                                                             |
|    |                         | Mandatory x1 (MTO)                                                                                                                                                  | Mandatory x1 (MTO)                                                                              | Mandatory x1<br>Mandatory x1<br>Mandatory x 2                                                               | Mandatory x1<br>Mandatory x 2<br>Mandatory x 2                                                              |

|    |                   |                                                            |
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| 11 | ON COURT SUPPLIES | Water<br>Ice<br>Towels<br>Sport drinks<br>Fruits<br>Snacks |
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| 12 | PHOTOGRAPHER |  |
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| 13 | BALL BOYS |  |
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| 14 | BRANDING | Production: At the cost of organiser<br><br>Graphics Material |
|----|----------|---------------------------------------------------------------|

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| 15 | LIVE-STREAMING | Courts produced<br>Days of production<br>National rights<br>International Rights<br>Share Images to FIP |
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| 16 | LIVE - SCORING | Online All courts<br>Score Boards on-site |
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| 17 | ACCREDITATIONS | Players<br>Coach<br>Umpire Team<br>Medical Team<br>Media<br>Staff Member<br>VIP<br>Organization<br>FIP (All Access) |
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| 18 | TOURNAMENT PROMO | Media / Comms / Social<br>Official presentation |
|----|------------------|-------------------------------------------------|

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| 19 | FIP SITE-VISIT | At Organization Cost |
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| 20 | FIP SUPERVISORS | Flight+Transfers+Hospitality |
|----|-----------------|------------------------------|

| BRONZE                                                                                                                              | SILVER                                                                                                                              | GOLD                                                                                                                                | PLATINUM                                                                                                          |
|-------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|
| Mandatory<br>Mandatory                                                                                                              | Mandatory<br>Mandatory<br><br>Mandatory                                                                                             | Mandatory<br>Mandatory<br>Recommended<br>Mandatory<br>Mandatory<br>Recommended                                                      | Mandatory<br>Mandatory<br>Mandatory<br>Mandatory<br>Mandatory<br>Mandatory                                        |
| Mandatory X1<br>Share with FIP                                                                                                      | Mandatory X1<br>Share with FIP                                                                                                      | Mandatory X1<br>Share with FIP                                                                                                      | Mandatory x2<br>Share with FIP                                                                                    |
| Recommended                                                                                                                         | Recommended                                                                                                                         | Mandatory x1 (CC)                                                                                                                   | Mandatory x3 (CC)                                                                                                 |
| FIP<br>Promoter Mandatory<br><br>obligatory, consulting the category in the brandmanual                                             | FIP<br>Promoter Mandatory<br><br>obligatory, consulting the category in the brandmanual                                             | FIP<br>Promoter Mandatory<br><br>obligatory, consulting the category in the brandmanual                                             | FIP<br>Promoter Mandatory<br><br>obligatory, consulting the category in the brandmanual                           |
| Center Court<br>Finals<br>Organizer<br>FIP<br>Minimum From 1/2 Finals                                                               | Center Court<br>Semifinals and Finals<br>Organizer<br>FIP<br>Minimum From 1/4 Finals                                                | Center Court<br>1 / 4 Semifinals and Finals<br>Organizer<br>FIP<br>All Main Draw                                                    | Center Court<br>All matches<br>Organizer<br>FIP<br>All Main Draw                                                  |
| Mandatory<br>TV production matches                                                                                                  | Mandatory<br>TV production matches                                                                                                  | Mandatory<br>Center Court                                                                                                           | Mandatory<br>Center Court                                                                                         |
| Reccomended<br>Reccomended<br>Reccomended<br>Reccomended<br>Reccomended<br>Reccomended<br>Reccomended<br>Reccomended<br>Reccomended | Reccomended<br>Reccomended<br>Reccomended<br>Reccomended<br>Reccomended<br>Reccomended<br>Reccomended<br>Reccomended<br>Reccomended | Reccomended<br>Reccomended<br>Reccomended<br>Reccomended<br>Reccomended<br>Reccomended<br>Reccomended<br>Reccomended<br>Reccomended | Mandatory<br>Mandatory<br>Mandatory<br>Mandatory<br>Mandatory<br>Mandatory<br>Mandatory<br>Mandatory<br>Mandatory |
| FIP guidelines                                                                                                                      | FIP guidelines                                                                                                                      | FIP guidelines                                                                                                                      | FIP guidelines<br>Recommended                                                                                     |
| Visual report                                                                                                                       | Visual report                                                                                                                       | Visual report                                                                                                                       | Mandatory x2                                                                                                      |
| Main referee<br>FIP Supervisor                                                                                                      | Main referee<br>FIP Supervisor                                                                                                      | President<br>Main referee FIP Supervisor<br>FIP Media Supervisor<br>FIP Operations Supervisor                                       | President<br>FIP Supervisor X2<br>FIP Media Supervisor<br>FIP Operations Supervisor                               |

|    |           |                                                                         |
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| 21 | TICKETING | Tickets sales<br>Provide FIP Tickets General<br>Provide FIP VIP Tickets |
|----|-----------|-------------------------------------------------------------------------|

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| 22 | SPONSORS | FIP Balls (BULLPADEL)<br>FIP Automotive (CUPRA)<br>All other Categories |
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| 23 | MERCHANDISING |  |
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| 24 | TROPHIES |  |
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| 25 | PLAYER'S FEE | Max. 40 € per player |
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| BRONZE                                         | SILVER                                         | GOLD                                             | PLATINUM                                         |
|------------------------------------------------|------------------------------------------------|--------------------------------------------------|--------------------------------------------------|
| Organizer Benefits<br>15 for day<br>15 for day | Organizer Benefits<br>15 for day<br>15 for day | Organizer Benefits<br>15 for day<br>15 for day   | Organizer Benefits<br>15 for day<br>15 for day   |
| Mandatory<br>Available<br>Available            | Mandatory<br>Available<br>Available            | Mandatory<br>Optional with Benefits<br>Available | Mandatory<br>Optional with Benefits<br>Available |
| Organizer Benefits                             | Organizer Benefits                             | Organizer Benefits                               | Organizer Benefits                               |
| Mandatory (Promoter)                           | Mandatory (Promoter)                           | Mandatory (Promoter)                             | Mandatory (Promoter)                             |
| Promoter's Benefit                             | Promoter's Benefit                             | Promoter's Benefit                               | Promoter's Benefit                               |

## POINTS DISTRIBUTION

|              |   | WINNER | FINALIST | SEMIFINAL | 1/4FINAL | R16 | R32 | R64 |
|--------------|---|--------|----------|-----------|----------|-----|-----|-----|
| FIP PLATINUM | M | 300    | 180      | 90        | 50       | 25  | 14  |     |
|              | F | 300    | 180      | 90        | 50       | 25  | 14  |     |
| FIP GOLD     | M | 150    | 90       | 50        | 25       | 14  | 8   |     |
|              | F | 150    | 90       | 50        | 25       | 14  | 8   |     |
| FIP SILVER   | M | 80     | 45       | 25        | 14       | 8   | 5   |     |
|              | F | 80     | 45       | 25        | 14       | 8   | 5   |     |
| FIP BRONZE   | M | 40     | 22       | 14        | 8        | 5   | 3   |     |
|              | F | 40     | 22       | 14        | 8        | 5   | 3   |     |

| BONUS QUALY | LAST QUALY | Q2 | Q1 |
|-------------|------------|----|----|
| 3           | 9          | 5  |    |
| 3           | 9          | 5  |    |
| 2           | 5          | 3* |    |
| 2           | 5          | 3* |    |
| 1           | 3          | 2* |    |
| 1           | 3          | 2* |    |
|             | 2          |    |    |
|             | 2          |    |    |

|            | WINNER |
|------------|--------|
| FIP FINALS | M 225  |
|            | F 225  |

\*In tournaments with QUALY draws of 64, this scoring will apply to Q3